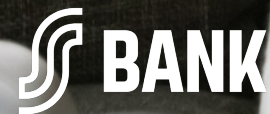




JANUARY-MARCH 2024 RESULTS

RIIKKA LAINE-TOLONEN, CEO
& MIKA HEIKKILÄ, CFO

7 MAY 2024



Q1 HIGHLIGHTS

STRONG GROWTH AND PERFORMANCE CONTINUED

KEY FIGURES Q12024 VS. Q12023

Operating profit
(EUR m)

42.8

(25.4)

▲ +68.1%

Deposit base
(EUR bn)

8.2

(7.9)

▲ +3.1%

Lending base
(EUR bn)

7.0

(6.8)

▲ +3.2%

Assets under management
(EUR bn)

6.4

(6.0)

▲ +7.0%

Active customers

675 000

(606 000)

▲ +11.4%

Capital adequacy -ratio

19.7%

(16.8%)

▲ 2.9 bp

Strong financial performance

- Operating profit EUR 42.8 million, +68.1%
- Net interest income EUR 79.6 million, +45.4%

S-Bank services increasingly popular

- Number of active customers continued to grow reaching 675 000
- Growth rate of loans and deposits exceeded market growth

Strategy implementation

- Handelsbanken transaction progressing as planned



OUTLOOK FOR 2024 UNCHANGED

S-Bank's guidance for 2024 is negatively affected by three factors.

1. The development and integration costs related to the Handelsbanken transaction, and the financing costs related to completing the transaction will have the most significant impact on the result.
2. We also expect interest rates to settle at lower level than in the previous year, which will have a downward impact on earnings performance.
3. The outlook for 2024 is also subject to uncertainties regarding the performance of the operating environment, the economy, employment and the real estate market.

We expect operating profit for the whole year to decline by approximately a quarter from the previous year (EUR 147.4 million).



BANKING SEGMENT: GROWTH IN LOAN PORTFOLIO AND HOUSING LOAN VOLUMES

- Operating income was **93.3** million (69.4) up by 34.5 %
- Operating profit was EUR **43.7** million (26.1), up by 67.1 %
- Household customers' deposit portfolio was EUR **7.54** billion, up by **3.9%**
- S-Bank's housing loan volume grew by **1.9%** (2/23 – 2/24), while the total housing loan volume in Finland declined by 1.7%
- Number of active customers increased to 675 000

Households key figures Q12024 vs. Q12023*

Deposit portfolio (EUR bn)

7.54

(7.26)

▲ +3.9%

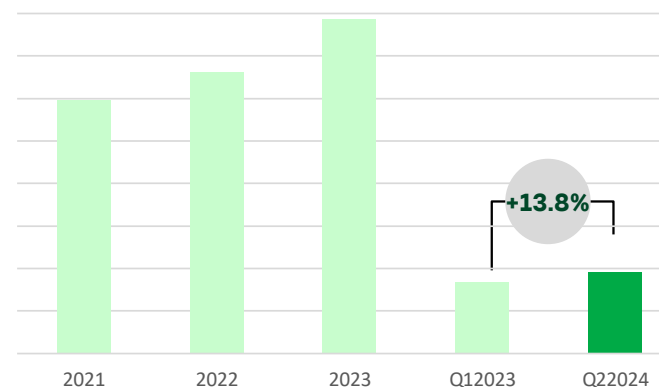
Loan portfolio (EUR bn)

5.78

(5.65)

▲ +2.4%

S-Etukortti Visa card purchases in euro amounts



* Figures on household customers only. Banking segment includes both household and corporate customers.



WEALTH MANAGEMENT: GROWTH IN NET SUBSCRIPTIONS AND NUMBER OF UNIT HOLDERS CONTINUED

- Operating income was EUR **10.2** million (10.2), down by 0.5%
- Operating profit was EUR **0.4** million (1.6), down by 76.4%
- Net subscriptions to the S-Bank mutual funds amounted to EUR **75.6** million (-8.3)
- The number of unit holders in the S-Bank funds increased to around **405 000** (367 000)

Wealth Management key figures Q12024 vs. Q12023

Net subscriptions
(EUR m)

75.6

(-8.3)

▲ +1010.8%

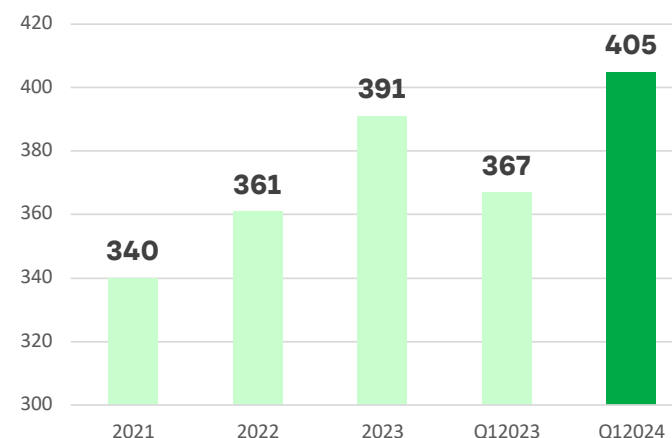
AUM
(EUR bn)

6.4

(6.0)

▲ +7.0%

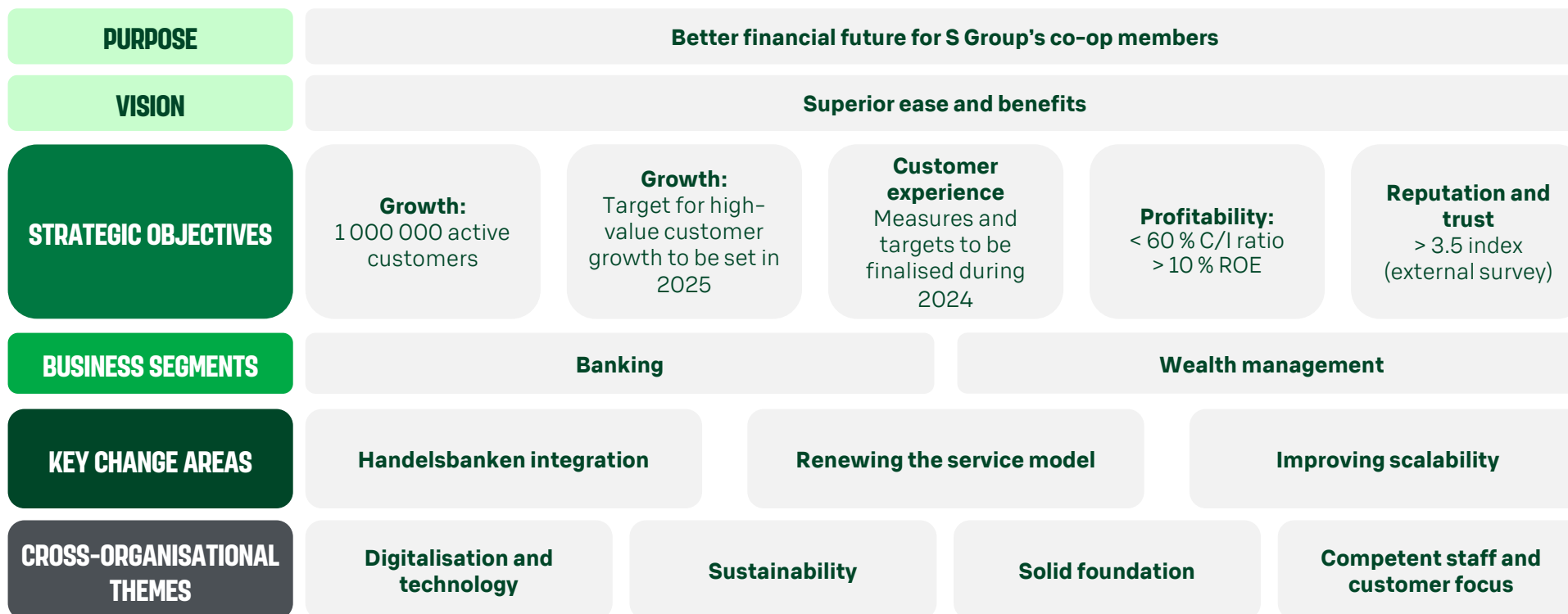
Number of S Bank funds unit holders (thousands)



STRATEGY

S-BANK STRATEGY 2024-2027 AND STRATEGIC OBJECTIVES

STORY CONTINUES TOWARDS A MORE CUSTOMER FOCUSED AND DIGITAL BANK



SOLID PROGRESS IN SERVING OUR CUSTOMERS, DIGITAL ENCOUNTERS GAINING MOMENTUM

- S-mobiili app reached all time high user levels in Q1
- Customer satisfaction on an excellent level in key customer service points; significant improvement in centralised call center satisfaction
- In April, ApplePay was launched as part of the payment portfolio
 - Very successful launch, strong customer adoption exceeded expectations

Key figures in Q1 2024

S-mobiili –app unique downloads

2 200 000

Highest amount of weekly users

1 370 000

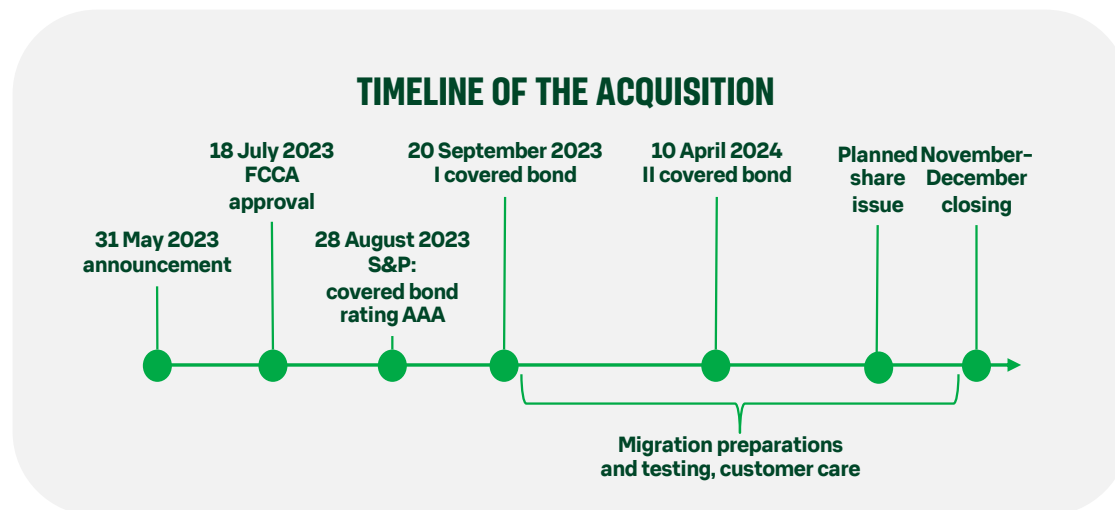
HANDELSBANKEN TRANSACTION PROCEEDING AS PLANNED BECOMING 4TH LARGEST BANK FOR HOUSEHOLD CUSTOMERS

Key actions in Q1 2024

- Migration and transition of customers confirmed at the turn of Nov - Dec 2024
- Communication to customers transferring to S-Bank started by Handelsbanken
 - Customer relationship managers transferring to S-Bank continue service their customers
 - Branch offices transferring to S-Bank continue as today
- Other migration preparations continuing as planned

Financing for the deal progressing as planned

- Two EUR 500 million covered bonds issued (Sept 2023 and April 2024)
- Share issue planned before closing



MANAGEMENT GROUP OF S-BANK RENEWED IN Q1 2024 FROM 1 APRIL 2024



RIIKKA LAINE-TOLONEN

CEO



MIKA HEIKKILÄ

CFO and EVP

Group Finance, Treasury
and Corporate
Customers



ANNI HIEKKANEN

EVP

Customer Relations
and Brand



IIKKA KUOSA

EVP

Retail Banking



JARMO PARKKONEN

BRO

Business Risks



MIKE PELTOLA*

EVP

Wealth Management



MERJA REINILÄ

EVP

HR



JUSSI SOKKA

EVP

Legal and Governance



PETRI VIERTÖ

CRO

Risks and Compliance



NIKO MIKKOLA**

CTO

Technologies
and Development

* Will start at S-Bank after the Handelsbanken integration is completed. Until then, the role will be substituted by Teri Heilala.

** Will start latest 1 August 2024.

SUMMARY

S-BANK IS WELL POSITIONED TO GROW IN A CHALLENGING ENVIRONMENT

COMPETITIVE ENVIRONMENT

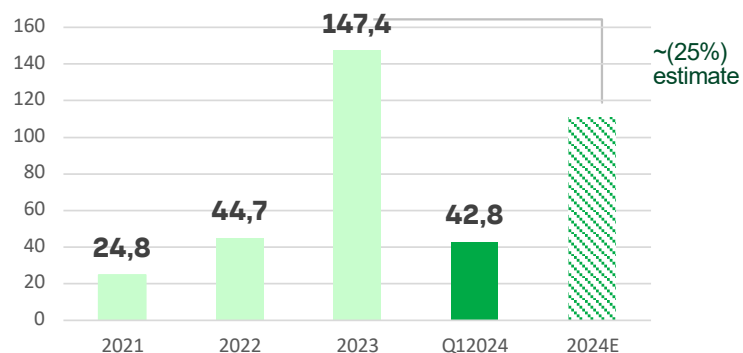
- Uncertainty in the global and Finnish economy continues and consumers' confidence is low
- Inflation is easing and interest rates to decline
- Tightened competition continues in the financial sector
- Growing demand for easy-to-use services and financial advice

SOLID BASE TO BUILD ON

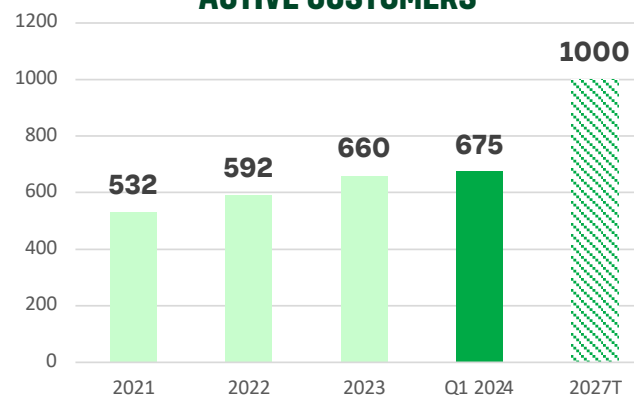
- S-Bank uniquely combines banking and S Group's services for S Group's co-op members
- Large customer base with frequent access to S Group retail customers with an easy-to-use mobile app shared with S Group retailers
- Profitability improved significantly along with the interests
- Strong historical growth through both organic growth and acquisitions
- Number of active customers have increased rapidly
- Leading brand in fairness and sustainability
- Employee satisfaction well above peer average

SUMMARY: PROGRESSING WELL TOWARDS STRATEGIC GOALS

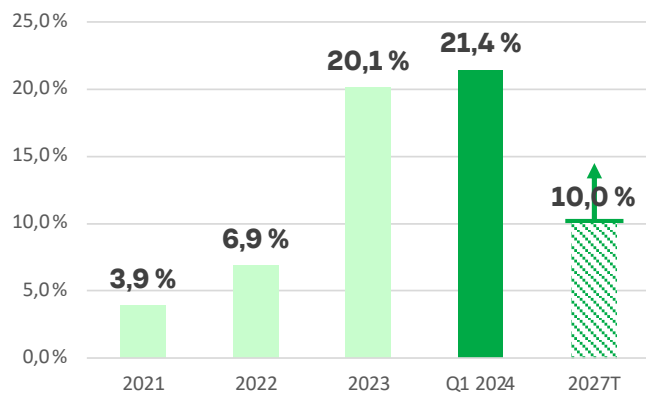
OPERATING PROFIT (€ MILLION)



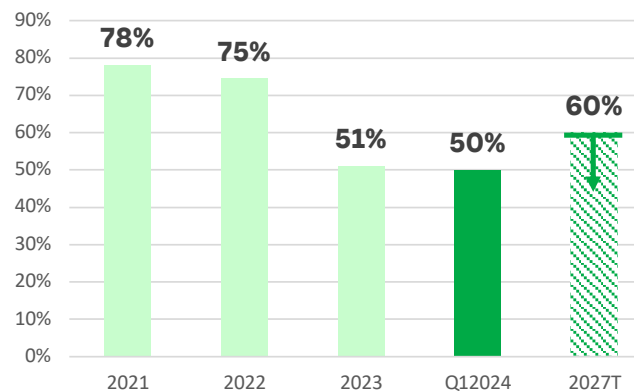
ACTIVE CUSTOMERS



RETURN ON EQUITY

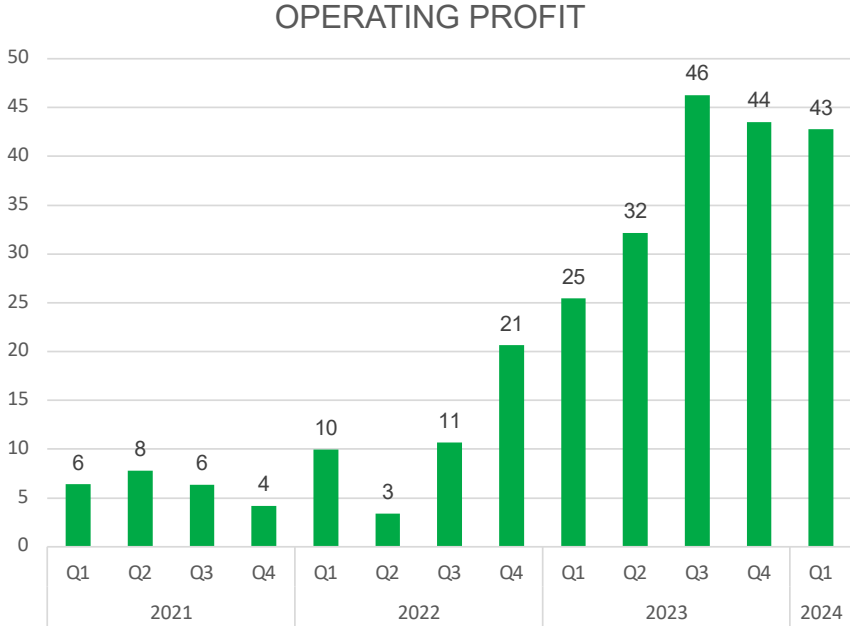
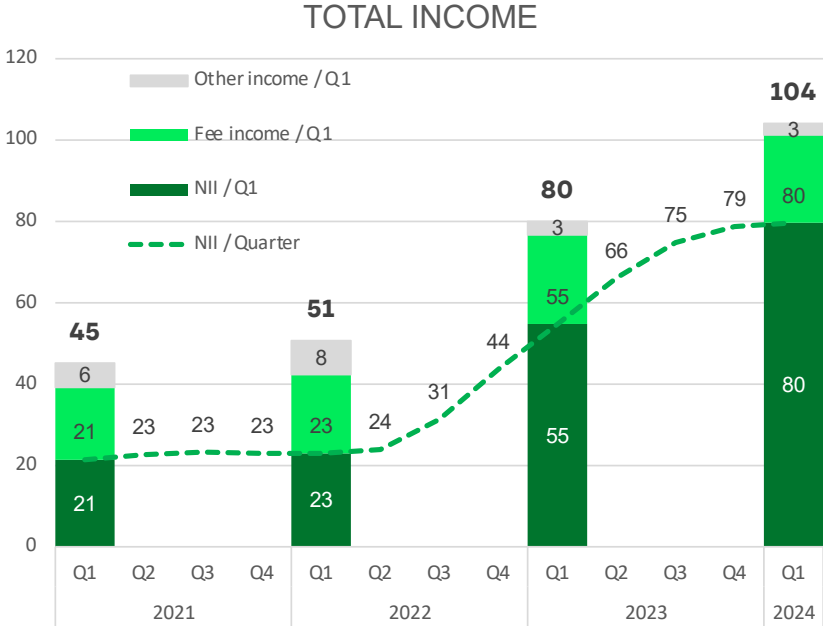


COST-TO-INCOME RATIO



KEY FINANCIALS

DEVELOPMENT OF KEY INCOME MEASURES

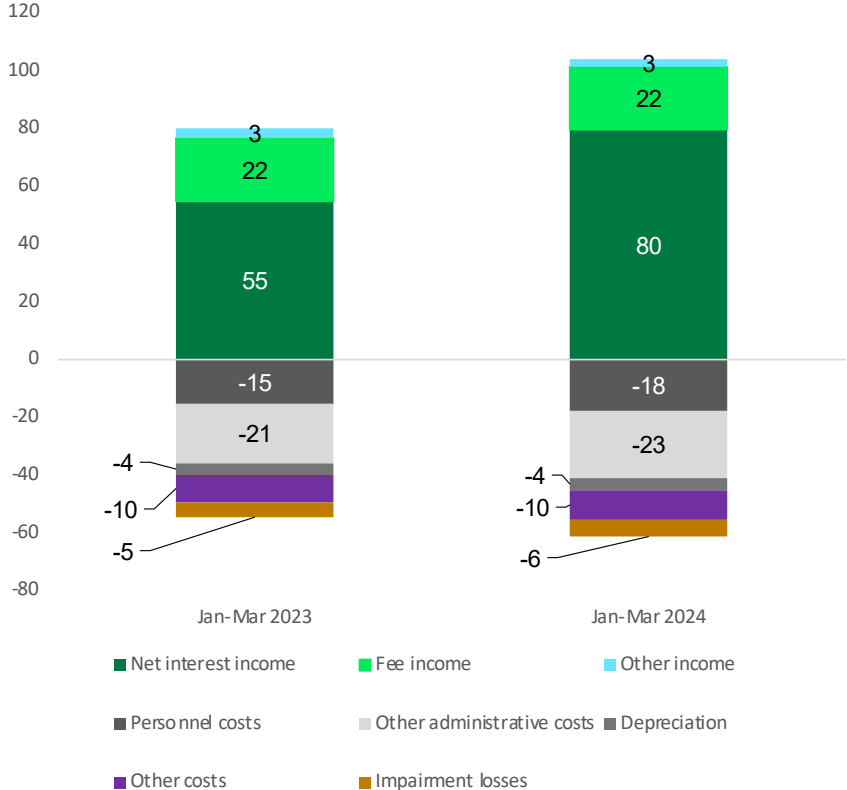


- Net interest income has increased in every quarter from the beginning of the year 2022.
- In Q1/2024, total income increased by 30,1% and total costs increased by 12,3% on the previous year.
- In Q1/2024, operating profit increased by 68,1% to EUR 42,8 million from EUR 25,4 million in Q1/2023.



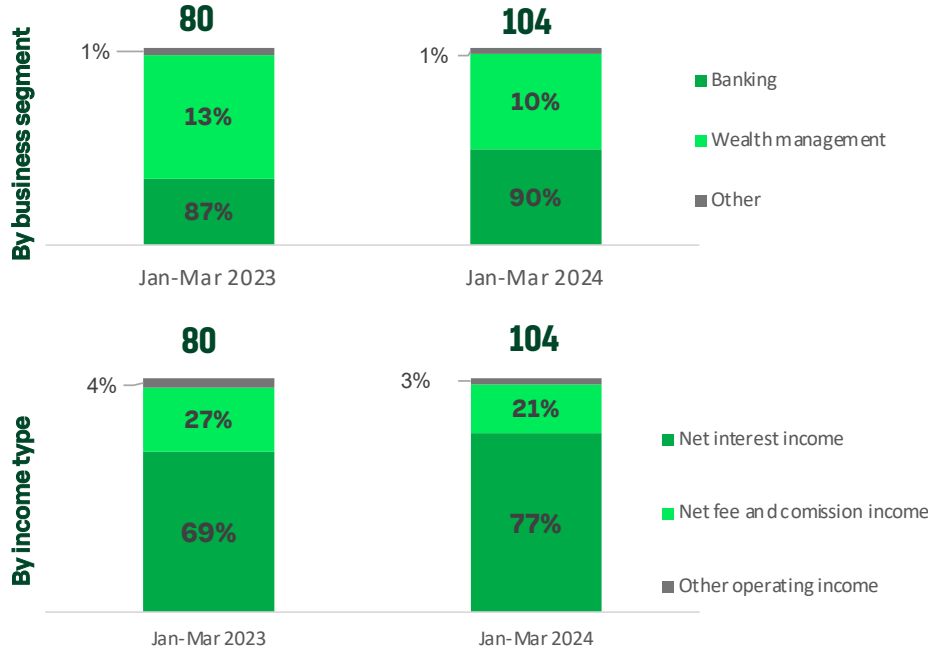
INCOME & COST ANALYSIS

DEVELOPMENT OF KEY INCOME & COST ITEMS (EUR MILLION)



* Represents previous 12M total income to total assets

INCOME SPLITS BY SEGMENT AND TYPE (EUR m)



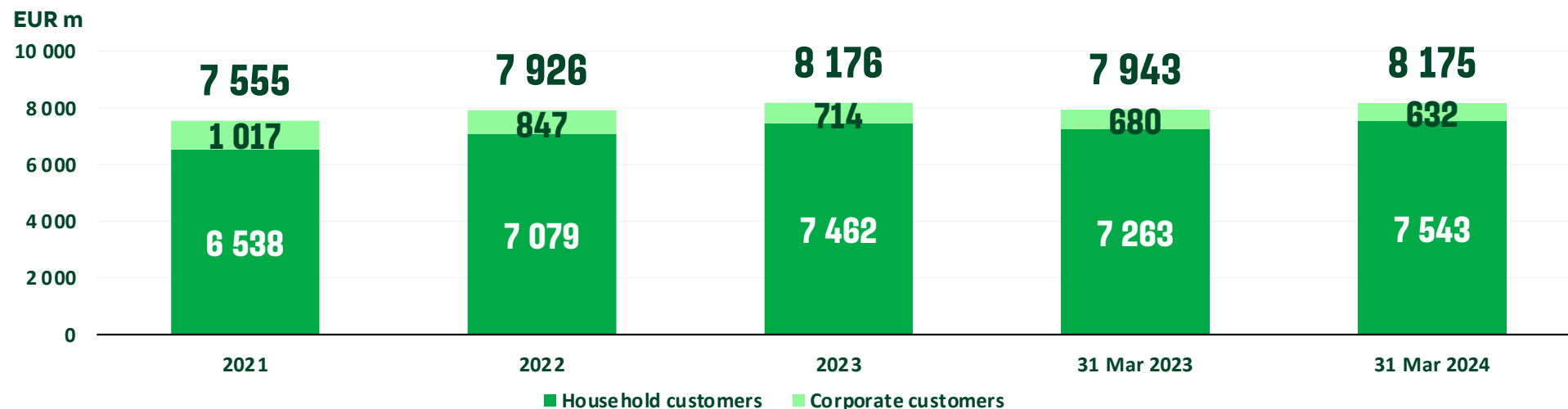
	Q1/2023	Q1/2024
Cost - Income ratio, %	69%	50%
Total income / Total assets, %*	2,8%	4,1%

*Running 12M ratio



STRONG DEPOSIT BASE – DRIVEN BY HOUSEHOLD CUSTOMERS

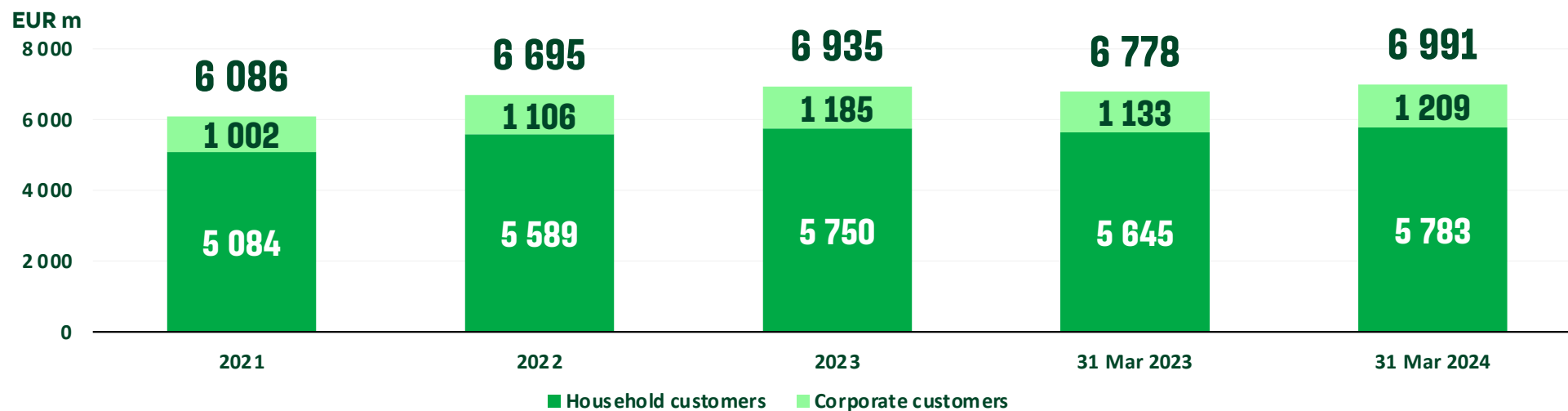
TIME DEPOSITS EUR 638 MILLION AT THE END OF MARCH



Deposits (EUR m)	31 Mar 2023	31 Mar 2024	12-month change
Household customers	7 262.8	7 543.2	3.9%
Corporate customers	680.4	631.9	-5.0%
Total	7 943.2	8 175.1	3.1%



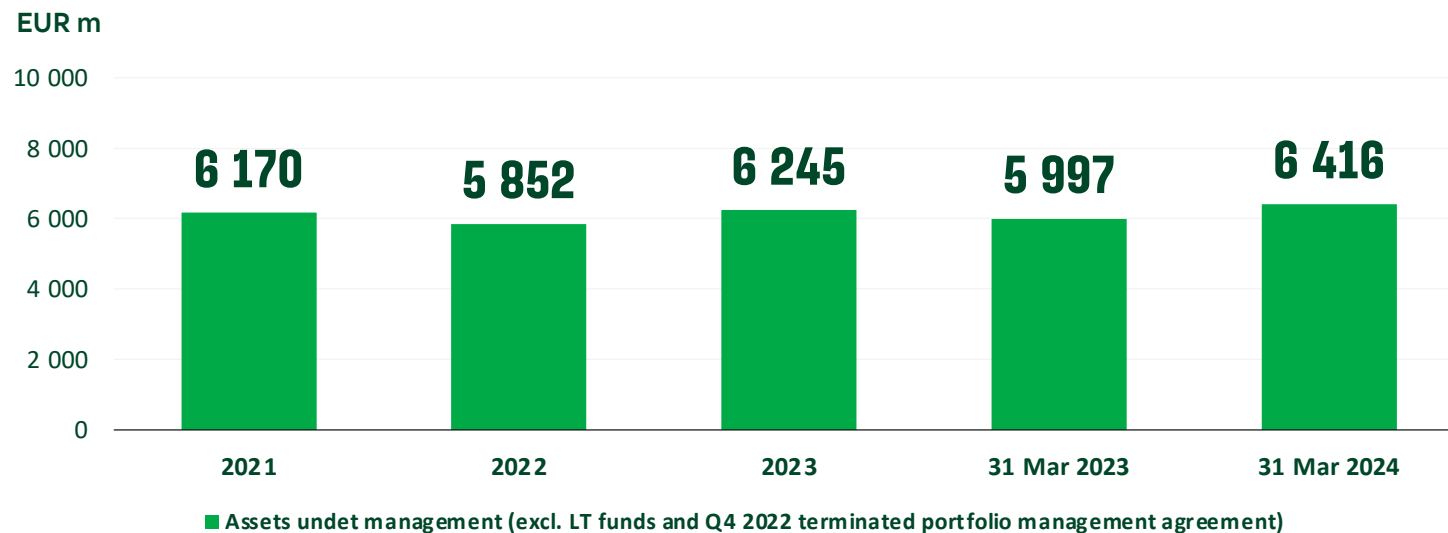
STEADILY GROWING LENDING



Lending (EUR m)	31 Mar 2023	31 Mar 2024	12-month change
Household customers	5 644.9	5 782.5	2.4%
Corporate customers	1 132.8	1 208.8	6.7%
Total	6 777.7	6 991.3	3.2%



AUM UP 7.0 %



Comparable assets under management (EUR m)	31 Mar 2023	31 Mar 2024	12-month change
Fund capital	4 039.6	4 476.8	10.8%
Wealth management	1 957.7	1 939.2	-0.9%
Total	5 997.2	6 416.0	7.0%

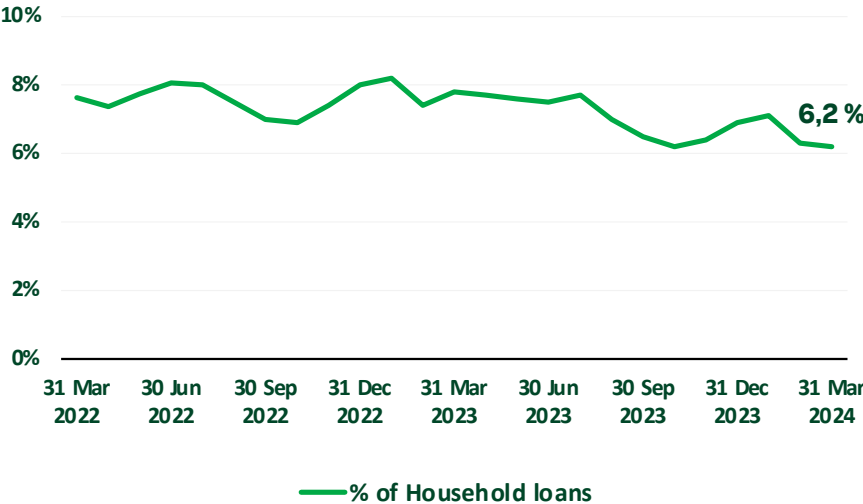
In addition, S-Bank Properties Ltd managed EUR 379,2 million in customer assets, consisting of real estate and joint ventures (379,1).

Net subscriptions to the S-Bank mutual funds amounted to EUR 75,6 million in the review period compared with EUR - 8,3 million a year earlier.

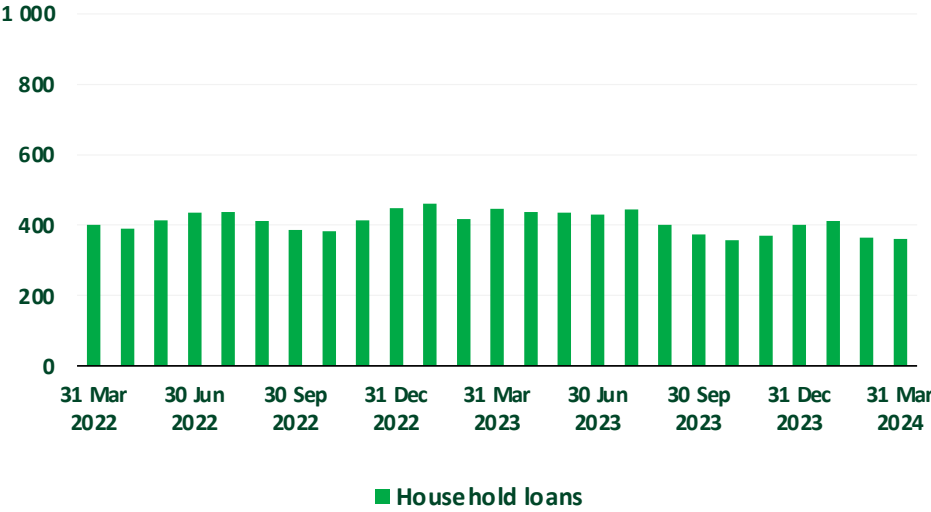
* The comparative amount has been changed

REPAYMENT HOLIDAYS

SHARE OF LOANS SUBJECT TO REPAYMENT HOLIDAYS



AMOUNT OF LOANS SUBJECT TO REPAYMENT HOLIDAYS (EUR m)

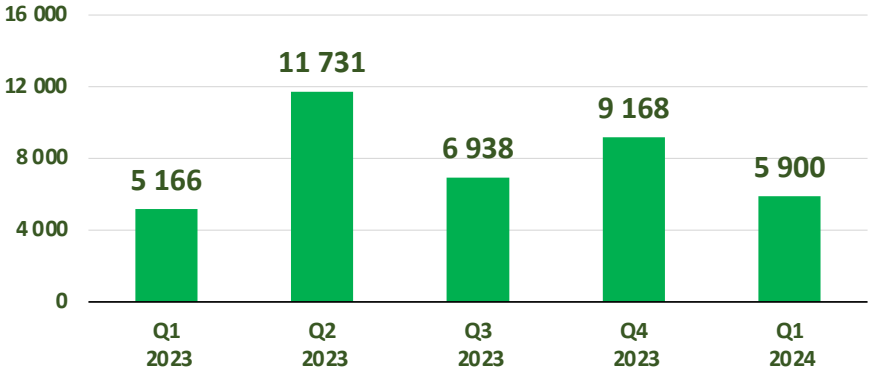


- Household loans subject to repayment holidays decreased moderately during the Q1 2024.
- Repayment holidays deviating from the original payment plan have primarily been granted to household customers.
- The share of loans subject to repayment holidays was 6.2% of total household loans (6.9% on 31 Dec 2023).

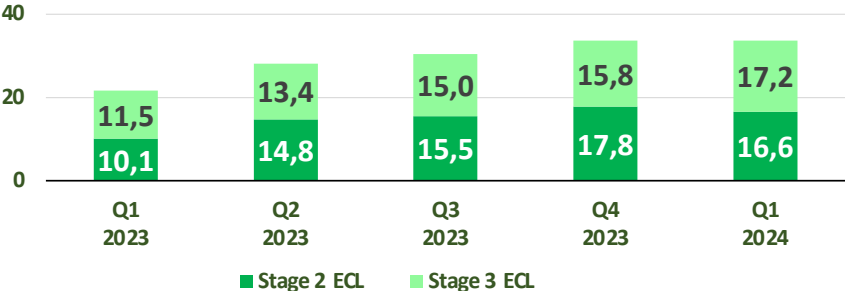


CREDIT LOSSES

EXPECTED AND FINAL CREDIT LOSSES (EUR '000)



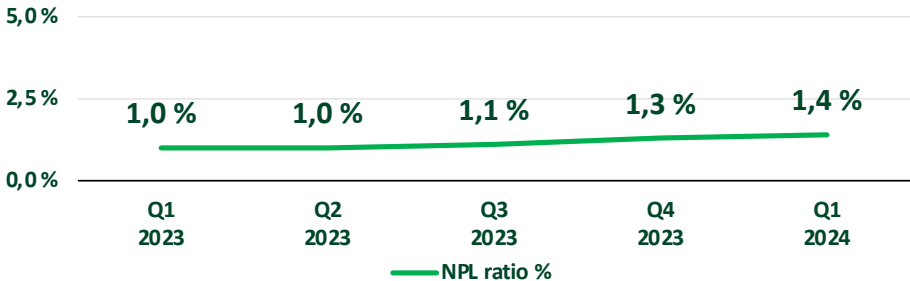
STAGE 2 AND 3, ECL PROVISION (EUR m)



COMMENTARY

- Cumulative net credit losses were EUR 5.9 million (5.2) during the first quarter.
- ECL provision in the balance sheet was EUR 37.5 million in total, which included EUR 3.8 million provisions based on management judgement.
- NPL ratio stood at 1.4%.

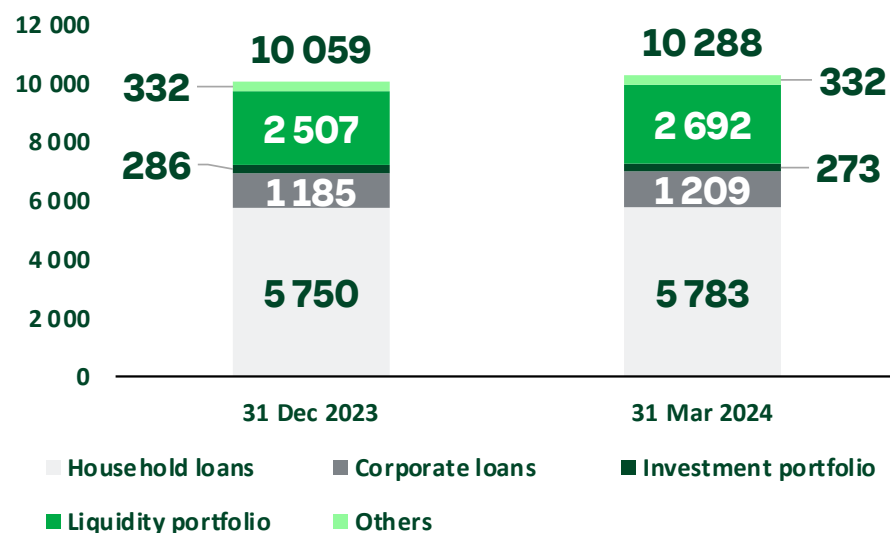
NPL RATIO (%)



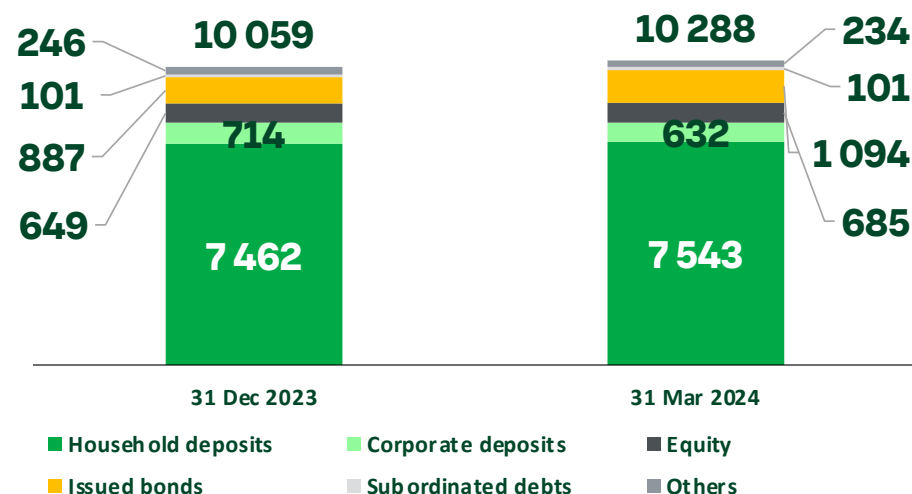
BALANCE SHEET & FUNDING

STRONG FUNDING BASE MADE OF DEPOSITS – HOUSEHOLD LOANS MAKE UP MOST OF THE ASSETS

ASSETS (EUR m)



LIABILITIES AND EQUITY (EUR m)

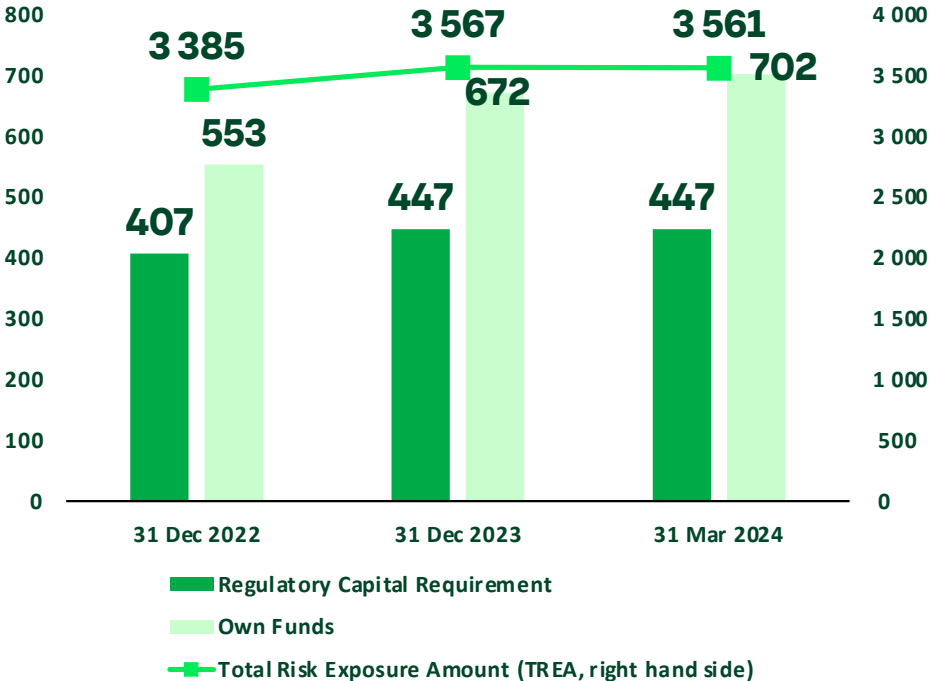


- Household and corporate deposits comprised 79% (81%) of total liabilities and equity at the end of the review period. At the same time, lending to households comprised 56% (57%) of the total assets.
- Lending increased to EUR 6 991.3 million (6 935.0) and deposits decreased slightly to EUR 8 175.1 million (8 175.9). Lending increased in both household and corporate customers. Whereas deposits by household customers increased and corporate customers deposits decreased.
- During the review period, S-Bank issued a senior preferred MREL eligible bond with a nominal value of EUR 300 million.



OWN FUNDS, CAPITAL REQUIREMENTS & MREL

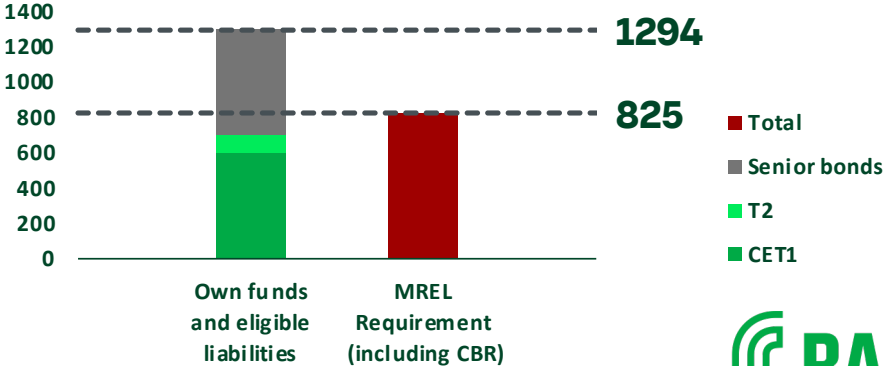
OWN FUNDS AND CAPITAL REQUIREMENTS (EUR million)



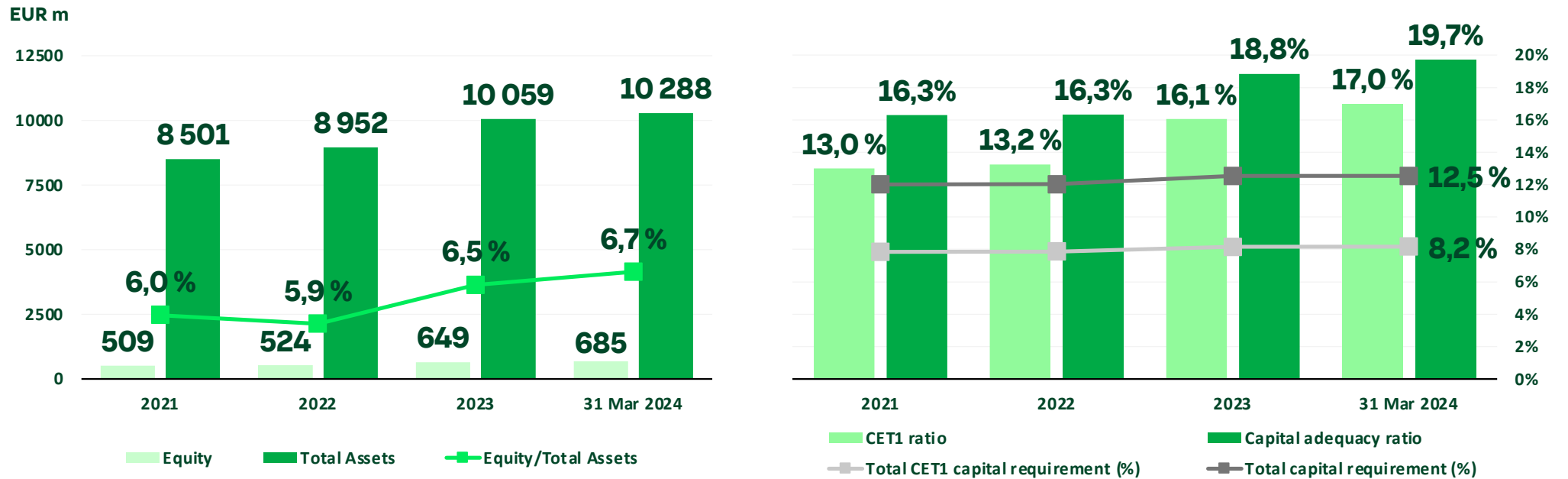
COMMENTARY

- Own funds were positively affected especially by profit performance due to increased net interest income.
- The total risk exposure amount (TREA) remained stable.
- Regarding MREL requirements, S-Bank’s own funds and eligible liabilities on 31 March 2024 were well above regulatory requirements and internal limits. $MREL_{TREA}$ was 36.4% and $MREL_{LRE}$ 12.4%.
- At the end of March, the $MREL_{TREA}$ requirement was 20.64% and the $MREL_{LRE}$ requirement was 7.71%.

MREL REQUIREMENT (EUR million)



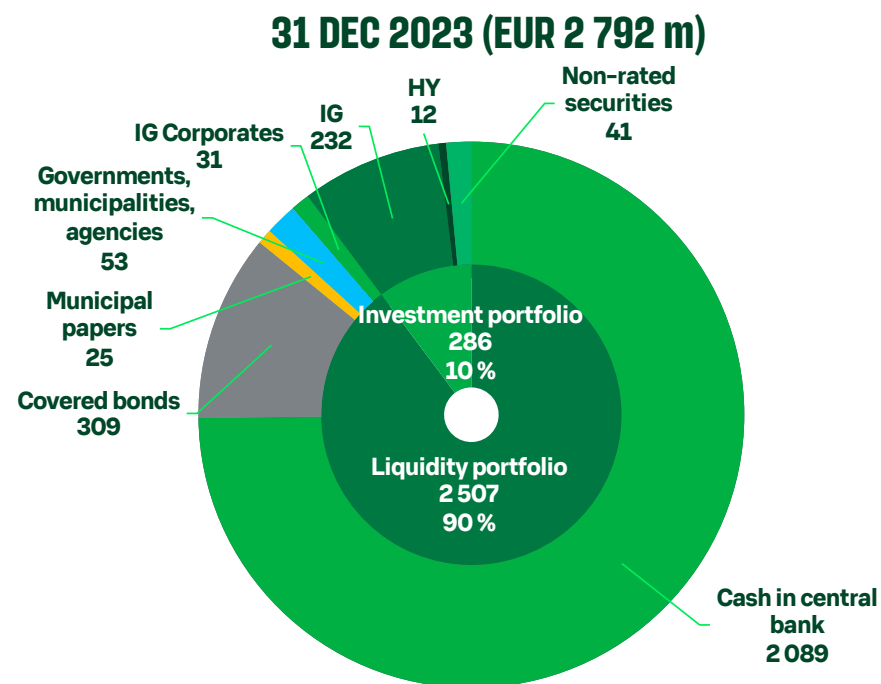
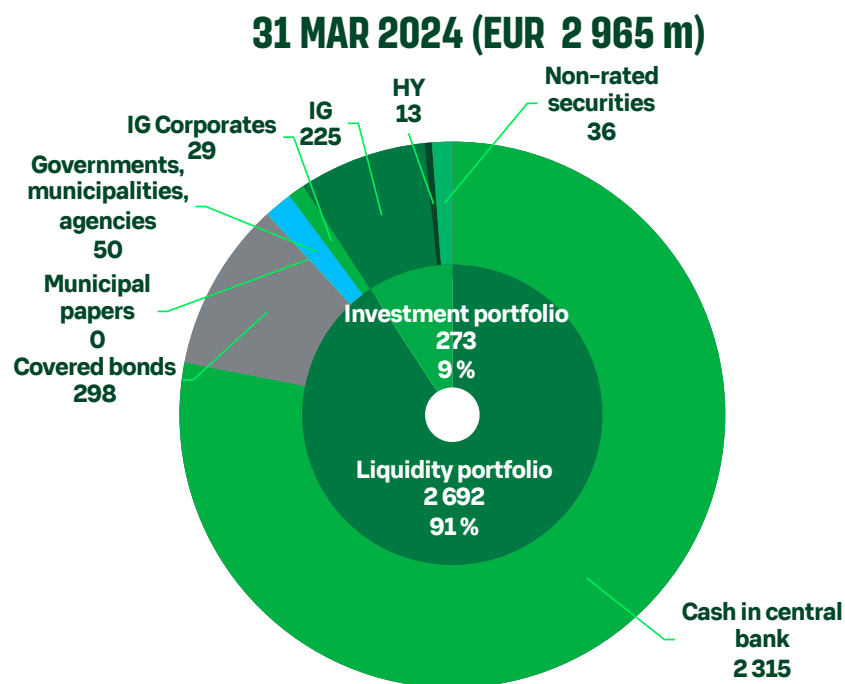
CAPITAL POSITION



- S-Bank has seen strong development in its asset base since 2021. While growing strongly, the equity ratio has been maintained at a robust level, ranging from 5.9% to 6.7%. At the end of the review period, the equity ratio stood at 6.7% and the CET1 ratio at 17.0%.
- The key capital ratios have been maintained well above the regulatory requirements. Systemic risk buffer of 1.0% will be imposed for all credit institutions in Finland. The requirement will enter into force on 1 April 2024.



S-BANK'S LIQUIDITY AND INVESTMENT PORTFOLIOS



- The Treasury portfolio consists of the liquidity portfolio (LCR liquidity buffer) and the investment portfolio. The Treasury portfolio increased during the review period, due to the senior bond issuance. The size of the liquidity portfolio increased, and the biggest change happened in the amount of central bank deposits. The size of the investment portfolio decreased, and the biggest change happened in the amount of Investment Grade (IG) debt securities.

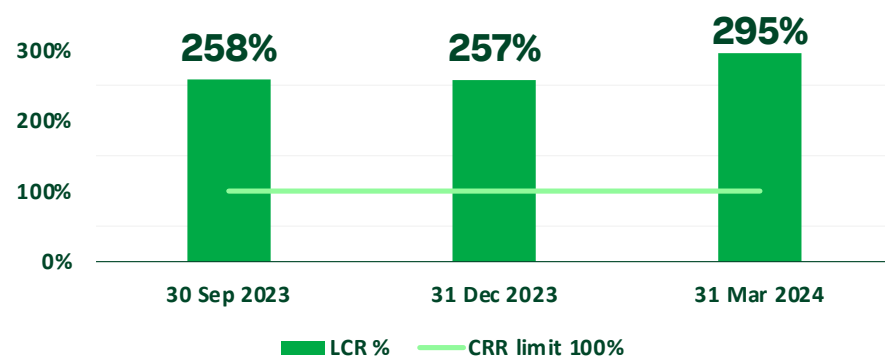


LIQUIDITY

ROBUST LIQUIDITY POSITION AND EASY ACCESS TO ADDITIONAL FUNDING

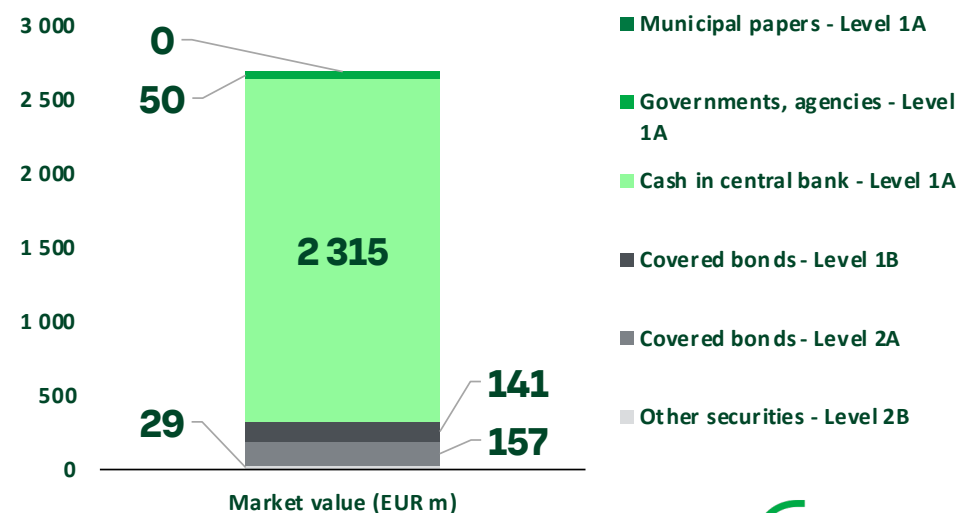
LIQUIDITY OVERVIEW

- S-Bank's liquidity portfolio totaled EUR 2 692 million at the end of the review period (EUR 2 507 million at the end of 2023)
- Level 1 assets comprise 93% of the portfolio, with the largest allocations in cash in central bank
- Furthermore, S-Bank has pre-positioned collateral to the Bank of Finland to secure access of funding and liquidity and has a CD-programme for short-term funding needs
- NSFR ratio was 170% at the end of the review period (164% at the end of 2023) - wide headroom over the regulatory requirement of 100%
- LCR was 295% at the end of review period (257% at the end of 2023), which is well above the 100% regulatory limit. The LCR liquidity buffer increased with the senior bond issuance.



LIQUIDITY PORTFOLIO, 31 MAR 2024

EUR m	Level 1A	Level 1B	Level 2A	Level 2B	Total
Amount held (% of total market value)	2 365 (87.9%)	141 (5.2%)	157 (5.8%)	29 (1.1%)	2 692



KEY FIGURES

(EUR m)	2021	2022	2023	Jan-Mar 2024
Total income	187	222	371	104
Operating profit	25	45	147	43
Deposits	7 555	7 926	8 176	8 175
Lending	6 086	6 695	6 935	6 991
Non-performing loans	0.6%	0,9%	1.3%	1.4%
Assets under management	6 170	5 852	6 245	6 416
Debt securities	1 149	697	699	647
Cost-to-income, %	78.4%	74.5%	51.4%	50.0%
ROE, %	3.9%	6.9%	20.1%	21.4%
ROA, %	0.2%	0.4%	1.2%	1.4%
Equity ratio, %	6.0%	5.9%	6.5%	6.7%
Capital adequacy ratio, %	16.3%	16.3%	18.8%	19.7%
CET-1 ratio, %	13.0%	13.2%	16.1%	17.0%

**STRONG GROWTH IN
OPERATING PROFIT**

**LOAN TO DEPOSIT
RATIO 86%**

**SUBSTANTIAL
IMPROVEMENT IN C/I**

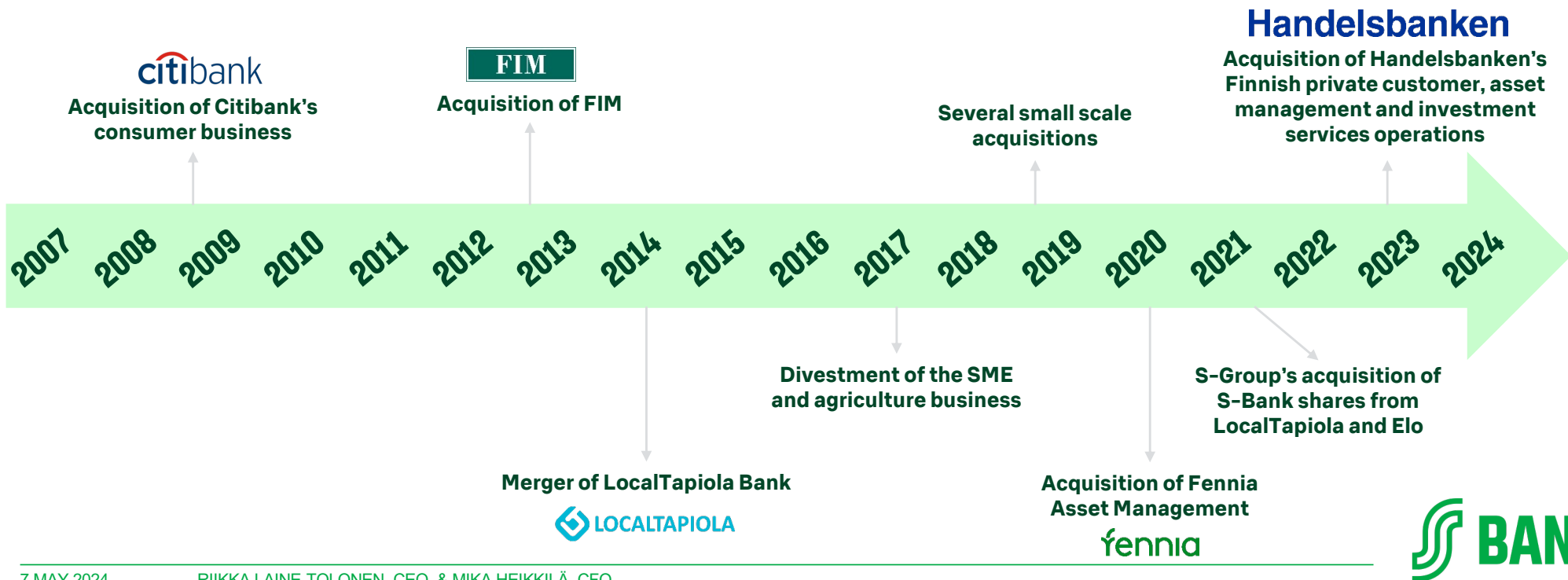
**STRONG GROWTH
IN ROE & ROA**

**ROBUST
CAPITAL BASE**

**THANK
YOU**

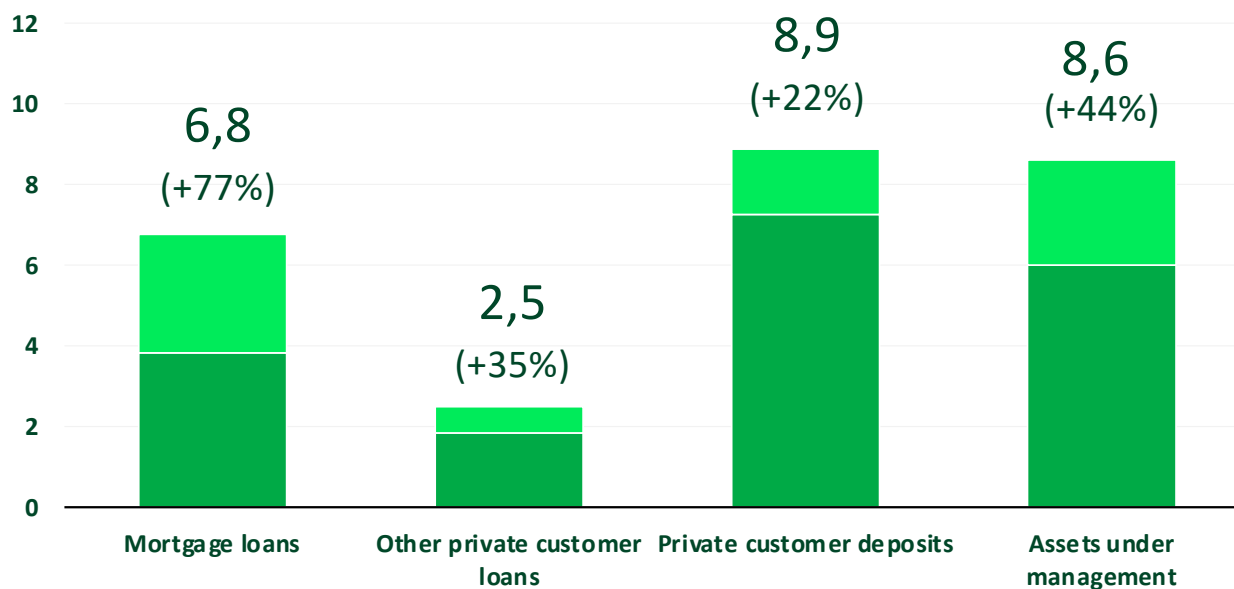
APPENDIX

HISTORY OF S-BANK

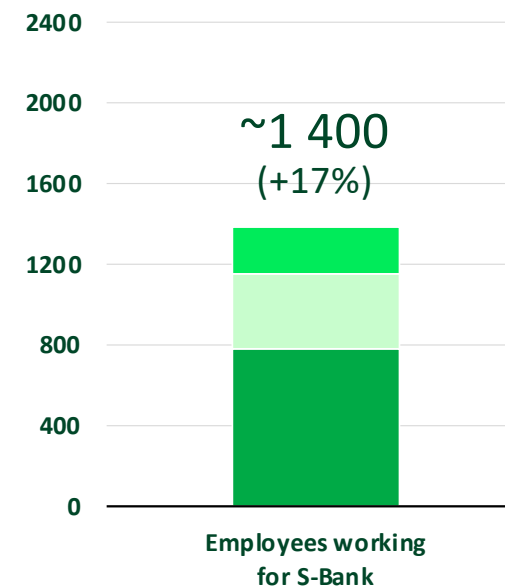


HANDELSBANKEN ACQUISITION IN BRIEF

BUSINESS VOLUMES (EUR bn)



EMPLOYEES

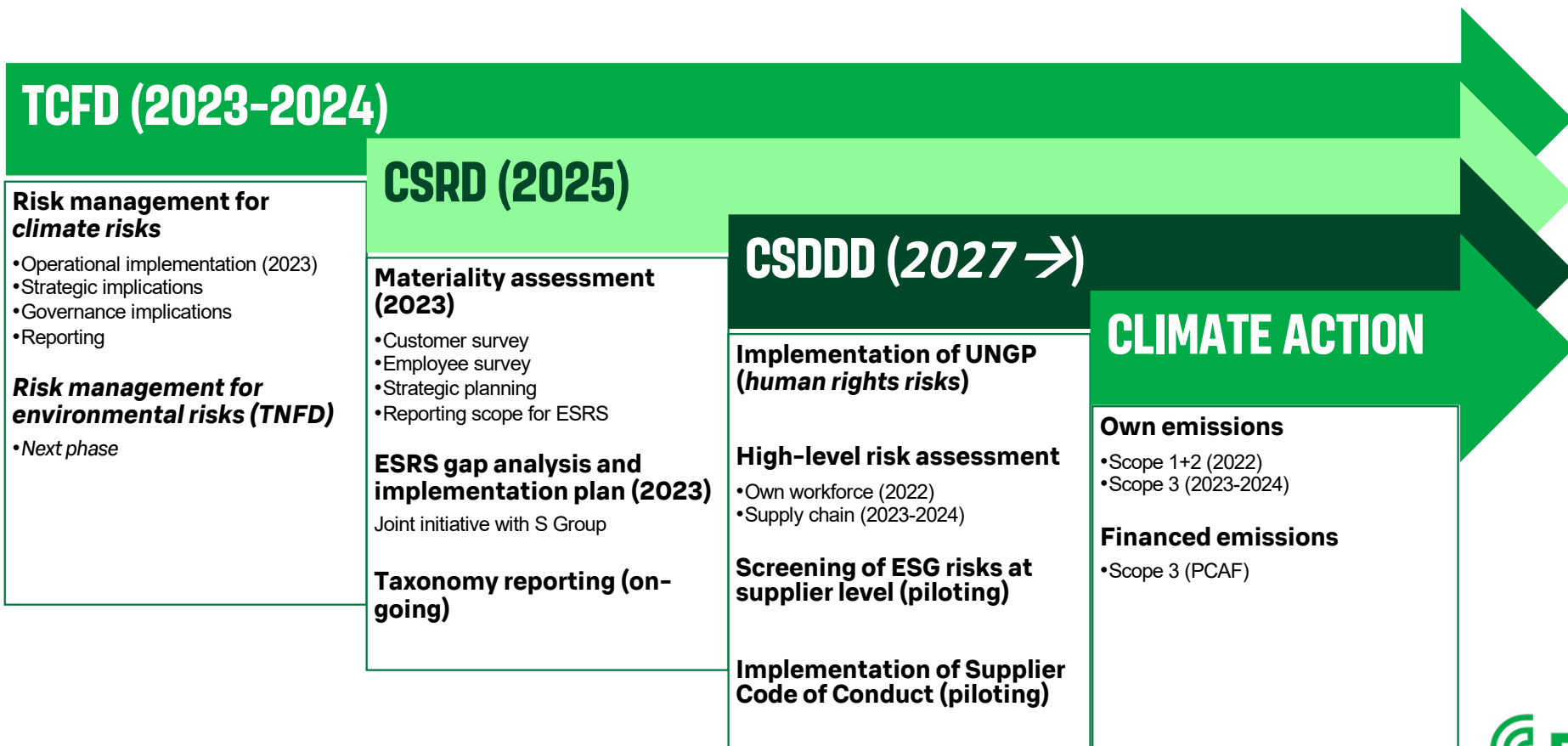


■ S-Bank today ■ To be transferred from Handelsbanken ■ S Group personnel working for S-Bank

Note: all figures are presented as of March 31st 2023. Assets under management includes investments in SHB funds which will not be directly managed by S-Bank. However, S-Bank will earn a distribution fee on the business volume



CURRENT ROADMAPS FOR IMPROVING SUSTAINABILITY



AWARDS AND HONOURS RECEIVED BY S-BANK

MOST REPUTABLE

S-Bank is the most reputable financial company
T-Media's Reputation&Trust 2022 -study



MOST VALUED

S-Bank is the most valued brand in banking for the 6th year in a row.

Brand Valuation 2023 study by Taloustutkimus



MOST RESPONSIBLE

S-Bank is the most responsible banking brand in Finland for the 11th year in a row
Sustainable Brand Index 2023



MOST LOYAL

S-Bank has the most loyal customers

EPSI Rating's Banks & Finance 2023 -study



MOST LOYAL

S-Bank has the most loyal customers 4 years in a row

Asiakkuusindeksi 2022, ASML



MOST INSPIRING

S-Bank is one of Finland's most inspiring workplaces

Eezy Flown People Power -henkilöstötutkimus 2023



COMPANY OWNERSHIP AND STRUCTURE

S-BANK IS OWNED BY SOK (A CENTRAL COOPERATIVE) AND 19 REGIONAL COOPERATIVES

